



The  
University  
Of  
Sheffield.

# Cyber Security and Strategic Alignment

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# Acknowledgement



**Posteitaliane**



The authors wish to express their gratitude for the financial support of the ECIIA for the initial phase of this work

# A little bit about us...

## Joseph Pindar

- Principal Solution Specialist - Storage at SafeNet
- Systems Engineer at NetApp
- Worked in Cyber Security and Information Assurance for 10 years
- UK Public Sector designing secure systems & catching bad guys
- Spent 4 years working with UK & international law enforcement on Cybercrime

## Dr Jonathan Rigelsford

- Senior Research Fellow / Senior Experimental Officer at the University of Sheffield
- 14 years telecommunications experience
- Industrial past
- Responsible for CRG servers and security
- Spent 3 years working on Risk Analysis for Cyber Security and Information Assurance
- Invited speaker on CS and IA in Rome, Madrid, Stockholm & Vienna.

# Contents

- **Strategic Alignment:** *How Cyber Security and Information Assurance interface with other areas of the enterprise is critical to success.*
- **Communication:** *The importance of effectively communicating the value of Cyber Security and advantages and disadvantages of Cloud Computing throughout the enterprise.*
- **Risk Management:** *Specifically the lack of objective data and the difference in approach compared to other risk management organisations.*
- **Smart Cities:** *The benefits and risks of an integrated society.*
- **Smart Grids:** *Who controls the power and how we can ensure energy security.*



# Fishing, Canapés & Film



***Hooks:*** Ideas to get you thinking and to take the bait.



***Light bites:*** Easy to digest pieces of information, leaving you wanting more!



***Abre los ojos (open your eyes):***  
Seeing Cyber Security from our perspective.

# Research Approach

What is important now?

What is impacting business now?

**Interviewed security and IT experts from across UK  
Public Sector, Finance, Petro-chemical and IT  
Hardware.**

# Key ideas

“No such thing as ‘secure’ anymore.”

Debora Plunkett – Head of IA at the National Security Agency U.S.

Dec. 2010 after WikiLeaks

## Cybersecurity and Information Assurance are in a period of flux

- Challenges such as cloud computing
- How we consider Cybersecurity and Information Assurance
- Capable Adversaries can enter systems undetected, collect data and exfiltrate undetected.
- Proposed solutions must be **Relevant** and **Actionable**



# Strategic Alignment

How Cloud computing, Cybersecurity and Information Assurance interface with other areas of the enterprise is critical to success.



# Not a bolt on option.

**Cybersecurity and Information Assurance are integral to the enterprise.**

- They are no different to manufacturing, marketing or sales.
- Decisions should be driven from the board.

# Challenges for Cybersecurity

## Learn from other parts of the enterprise

- Stop looking inward – PDF exploits, XSS and SQL are important but what do they mean outside of Cyber Security and Information Assurance teams?
- There is plenty of relevant thinking from other areas of the enterprise.
- Donn Parker referred to Information Security practices as “folk art” – inward looking and having a lack of objective research.

## What does ‘risk’ mean?

- Cyber Security and Information Assurance are not unique in developing an concept of risk.
- Alternative Definitions can contribute important insights.

# Challenges for Cybersecurity

## Communicate effectively

- In tough financial times every part of the enterprise must be delivering value.
- Perhaps more importantly, every part of the enterprise must be **seen** to be delivering value.

**How to communicate these messages to the board?**

**How to affect the way the enterprise operates to ensure security?**

# Two extremes of Cybersecurity as Operational Effectiveness

- **‘No security: maximum cost savings’**
- **‘Total security: no cost savings’:**



# Lessons from the Enterprise

Operational effectiveness and strategy.



# Operational Effectiveness

“Performing similar activities *better* than rivals perform them”

# Strategy

“being different”

## Michael Porter: What is Strategy?

“All a company’s activities, not  
just a few”



# Risk Management

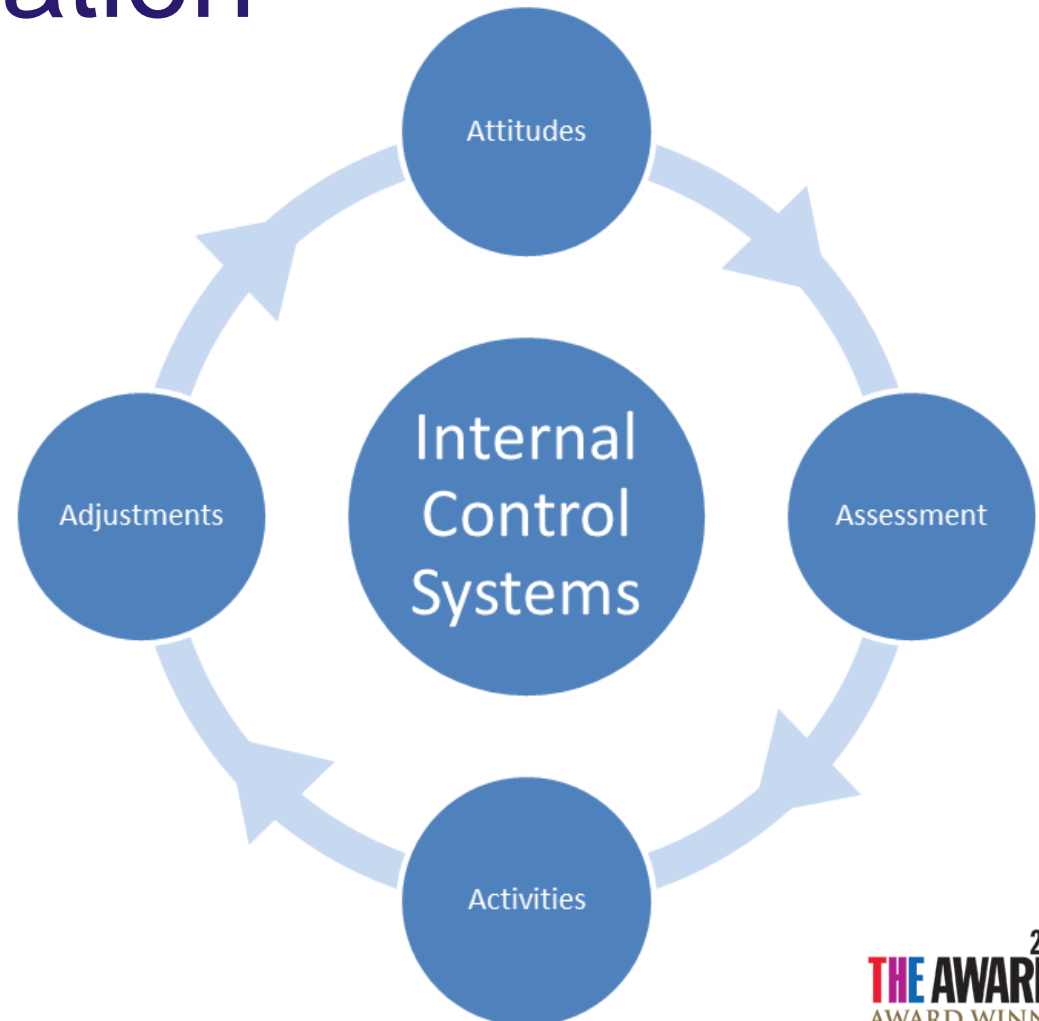
Specifically the lack of objective data and the difference in approach compared to other risk management organisations.





# Risks & Mitigation

- Financial risk
- Operational risk
- Compliance risk
- Inherent risk
- Control risk
- Detection risk





What does 'risk' mean?

# Risk = Probability x Impact

Could be great...

...But

“The numbers are too poor to even lie with” (Geer)

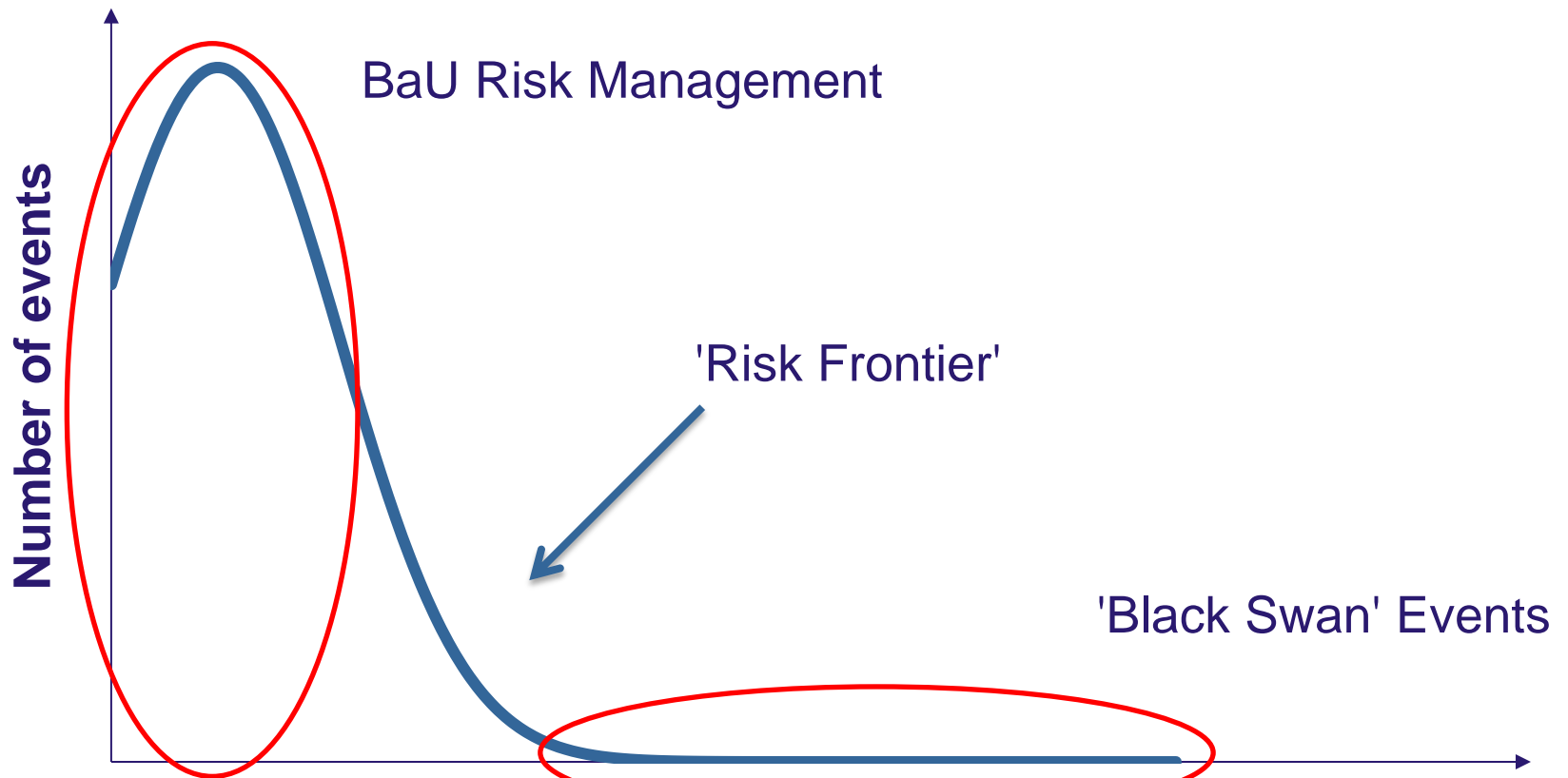
# Risk = Danger & Opportunity

危険

Accepting a given amount of risk for an expected amount of return.



# The Risk Frontier



# Questions to ask when considering risk...

- What is our risk appetite?
- What is the perceived threat to our organisation?
- What is the actual historical threat?
- What is the cost to our business if we do nothing?

# Effective Communication

The importance of effectively communicating the value of Cyber Security and its advantages and disadvantages throughout the enterprise.

# “Communication is what the listener perceives”

**Peter Drucker**

**Must differentiate the message depending on the audience:**

- *Front-line employees – “what is in it for me?”*
- *The board – “what is the benefit to the enterprise?”*



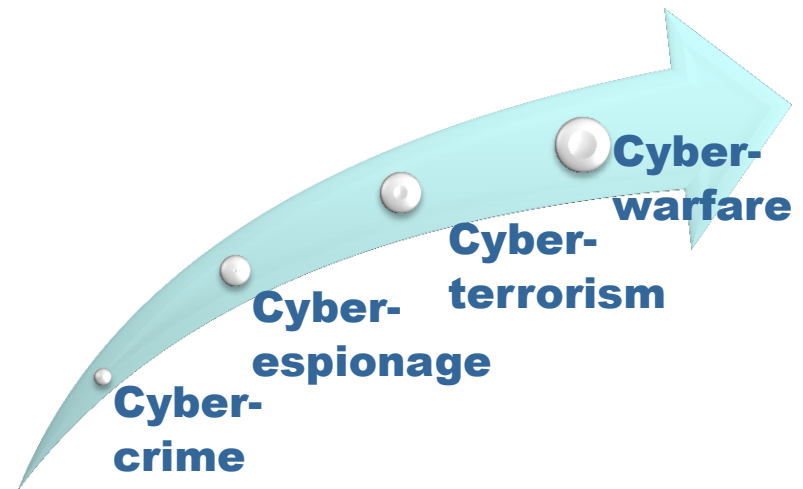


# Effective communication?

Collections of 'badness'

**Torpig**  
**YesExploit SQLinject**  
**DomainHijack**  
**CSRF**  
**SpyEye Zeus**  
**WPACrack XSS**  
**Avalanche**

Spectrum of fear



# Communicating to the board

## Security Service

Secure Remote Working  
(Laptop, HDD Encryption  
& VPN)

Perimeter Protection  
(Firewalls, Email Scanning  
& IDS)

## Cost Metrics

- Cost per Laptop
- Cost per MB transferred

- Cost per Mailbox
- # of Mailboxes
- Cost per MB transferred

## Service Level Metrics

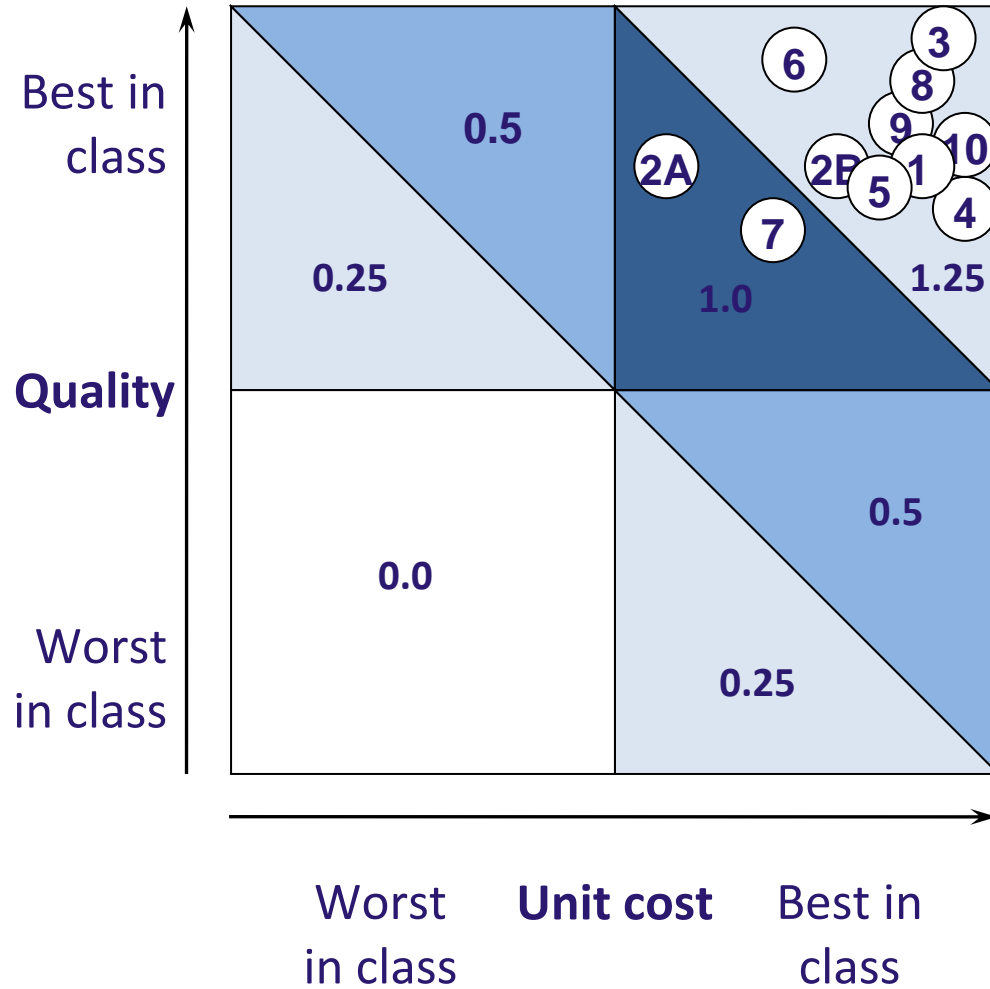
- Hours of Downtime
- Time to Install
- Time to Problem Resolution
- Performance

- Hours of Downtime
- Message Delivery Time
- Performance



### IT products and services

- ① E-mail
- ②A Laptop
- ②B Desktop
- ③ PBX+VM
- ④ Enterprise business computing
- ⑤ Engineering computing
- ⑥ Flex computing
- ⑦ Manufacturing computing
- ⑧ Mainframe
- ⑨ WAN
- ⑩ Computing platform

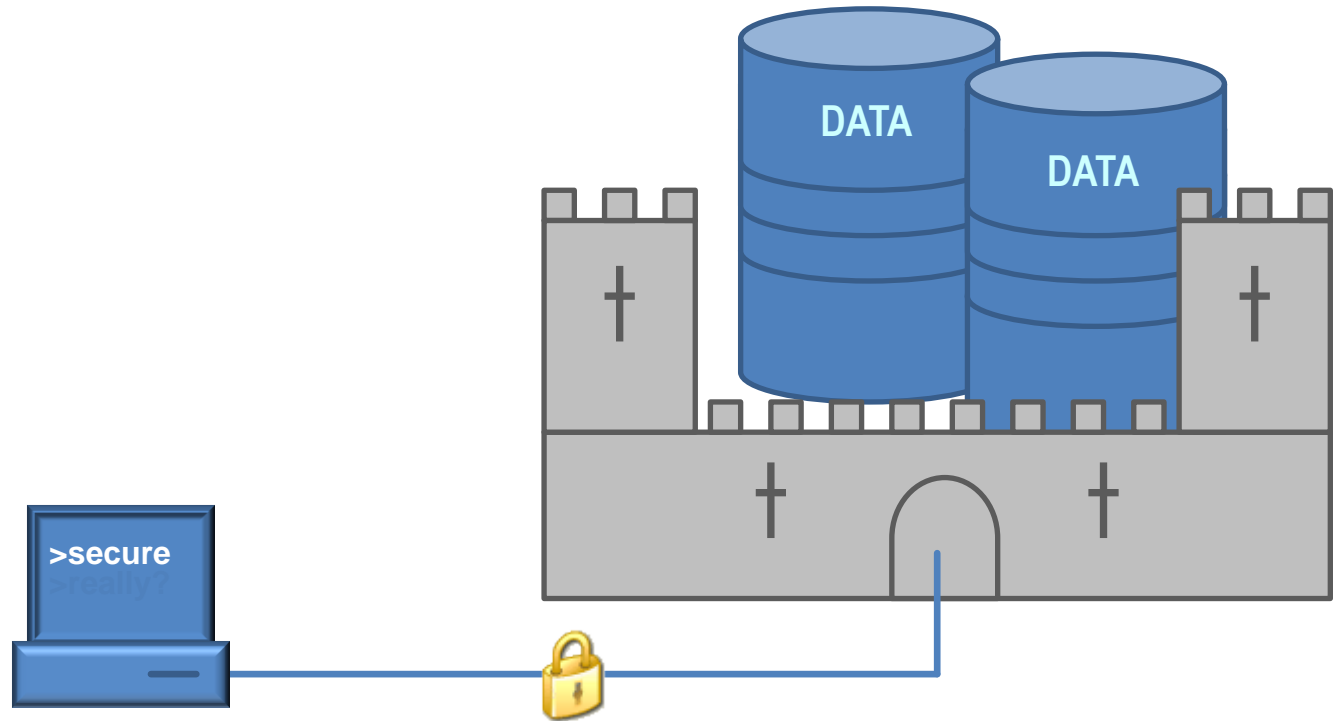
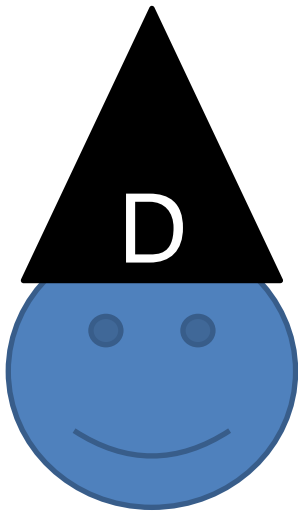




# Alternatively....



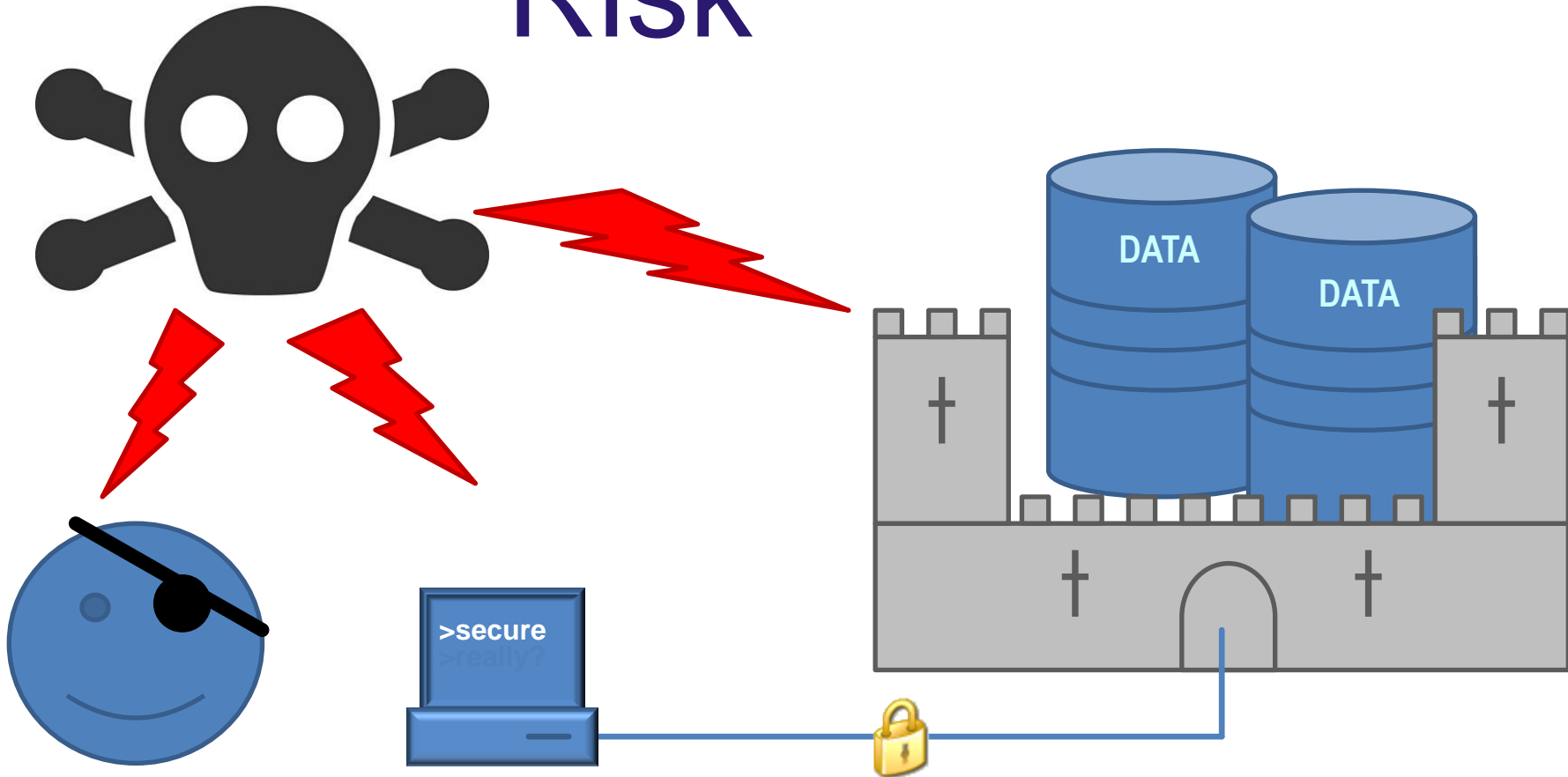
# Cybersecurity & Risk



User error:  
accidental/malicious.



# Cybersecurity & Risk



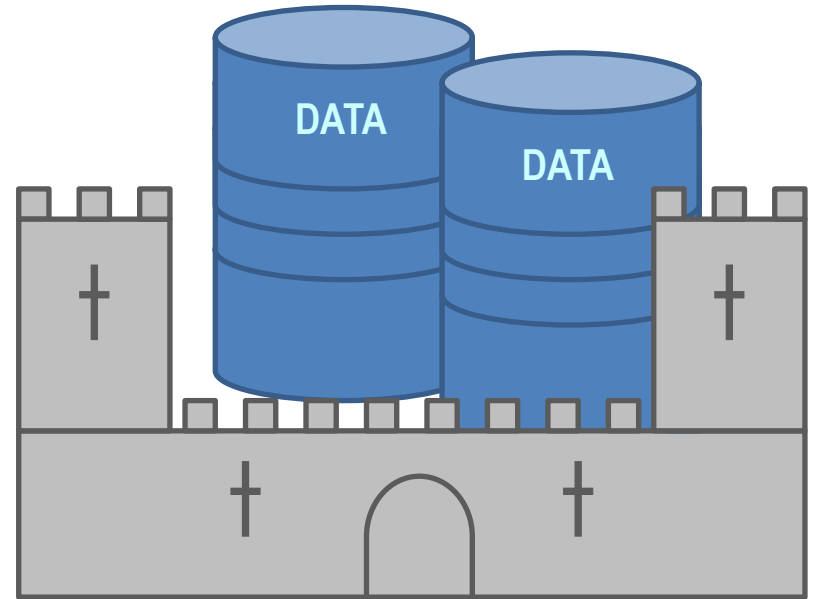
Coercion/Infiltration.



# Security & Cost



\$

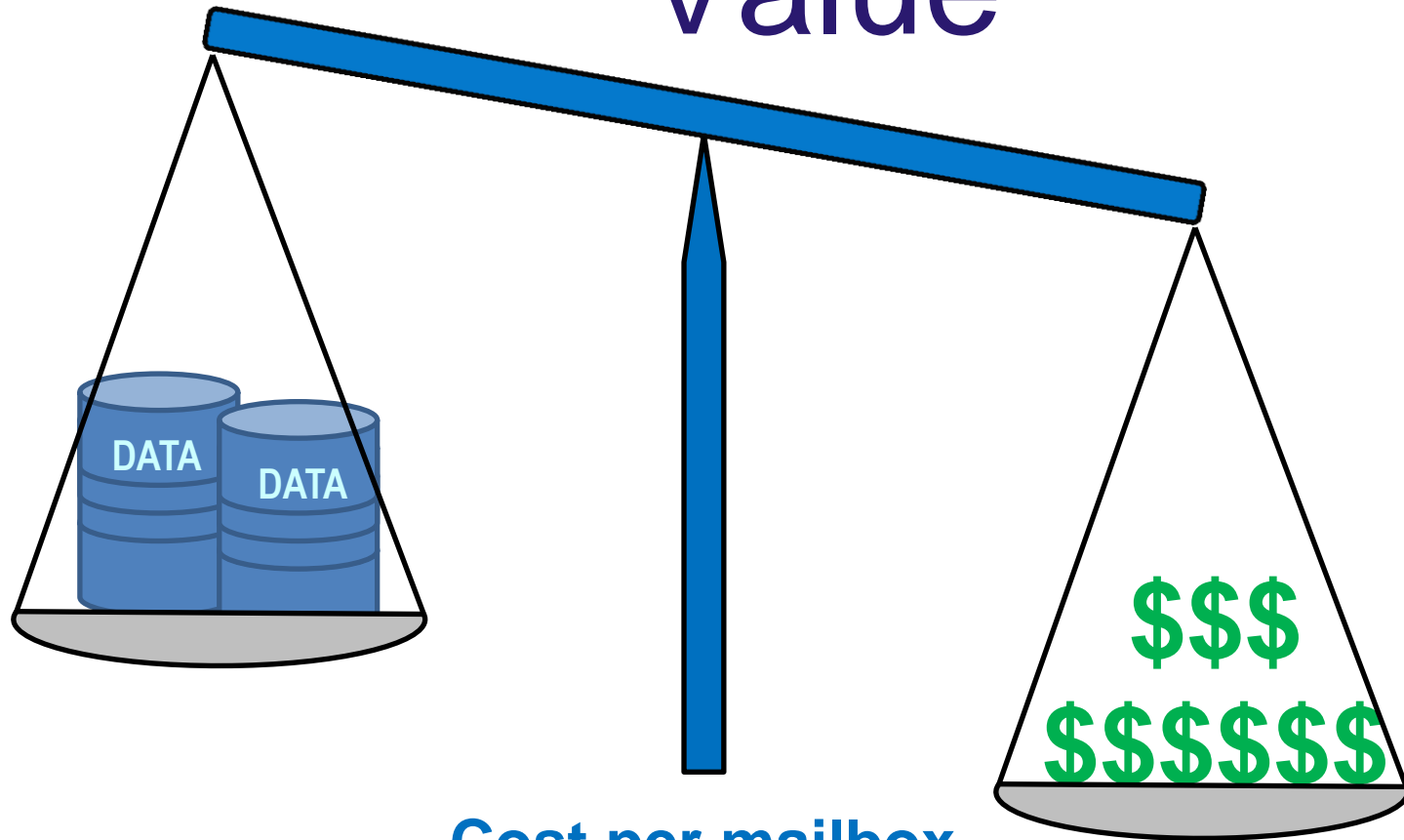


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**A higher level of security will cost more.**



# Cost Metrics: Value



**Cost per mailbox.**

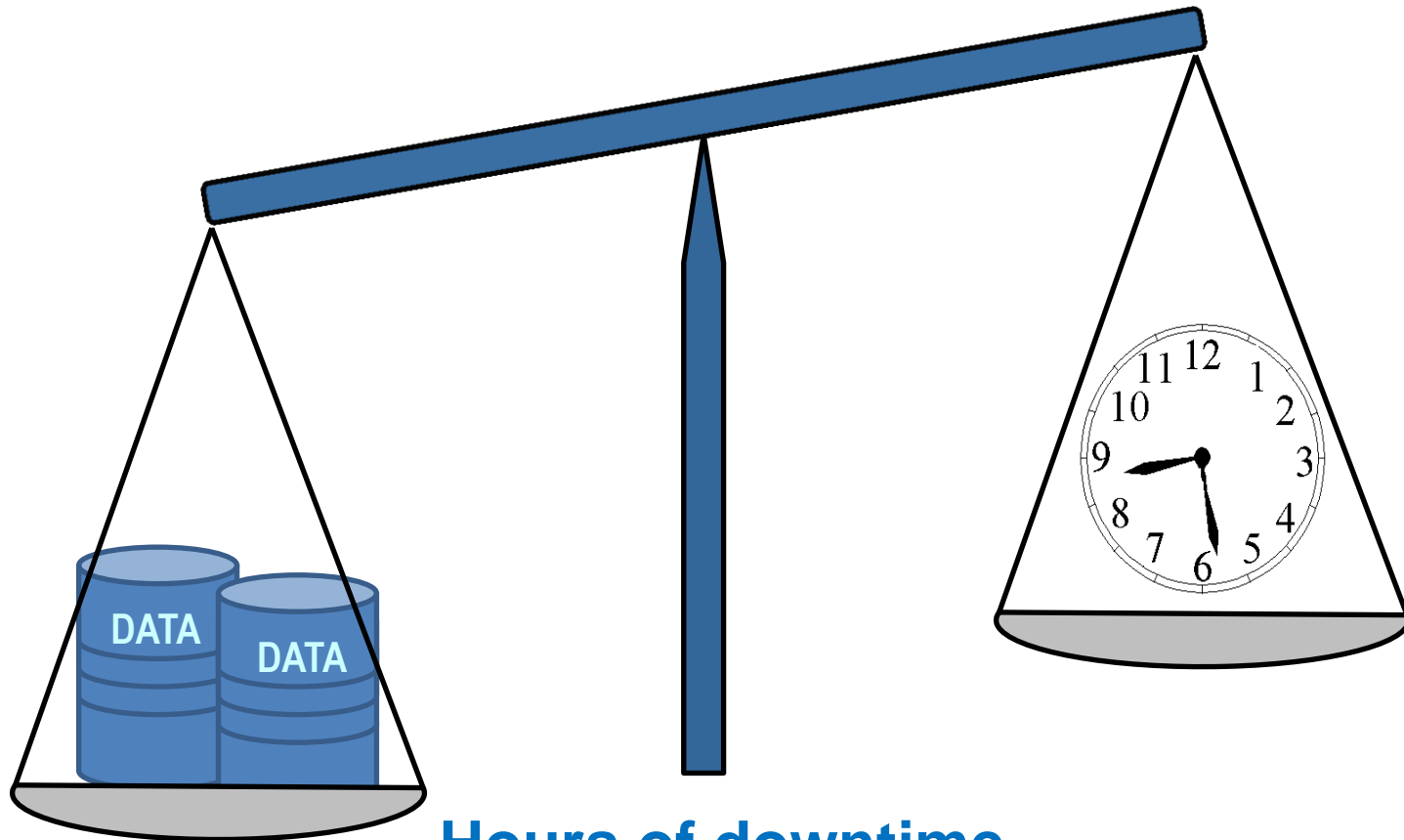
**Cost per MB transferred.**

**Know the worth of what you are trying to protect.**





# Service Level: Timeliness



**Hours of downtime.**  
**Time to problem resolution.**  
**Performance.**



# Smart Grids

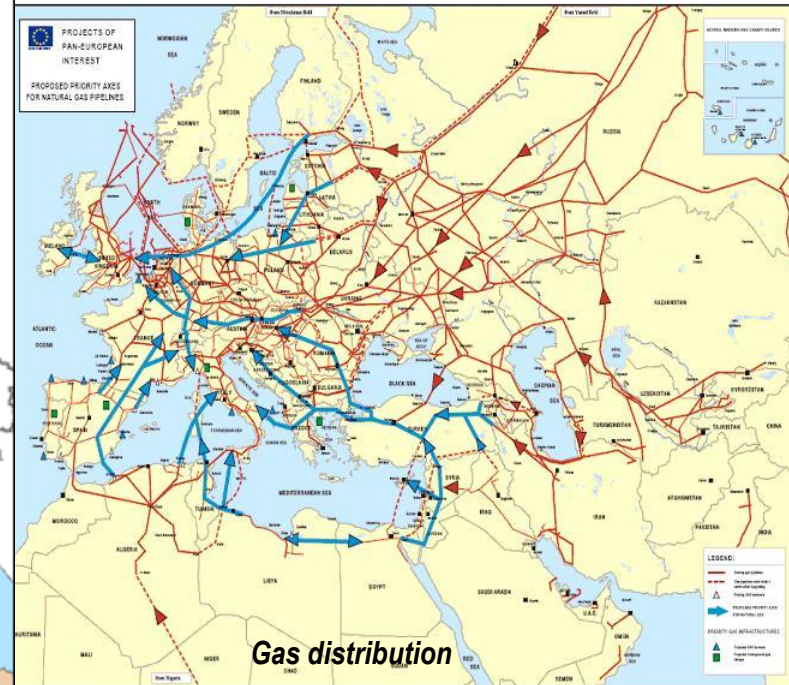
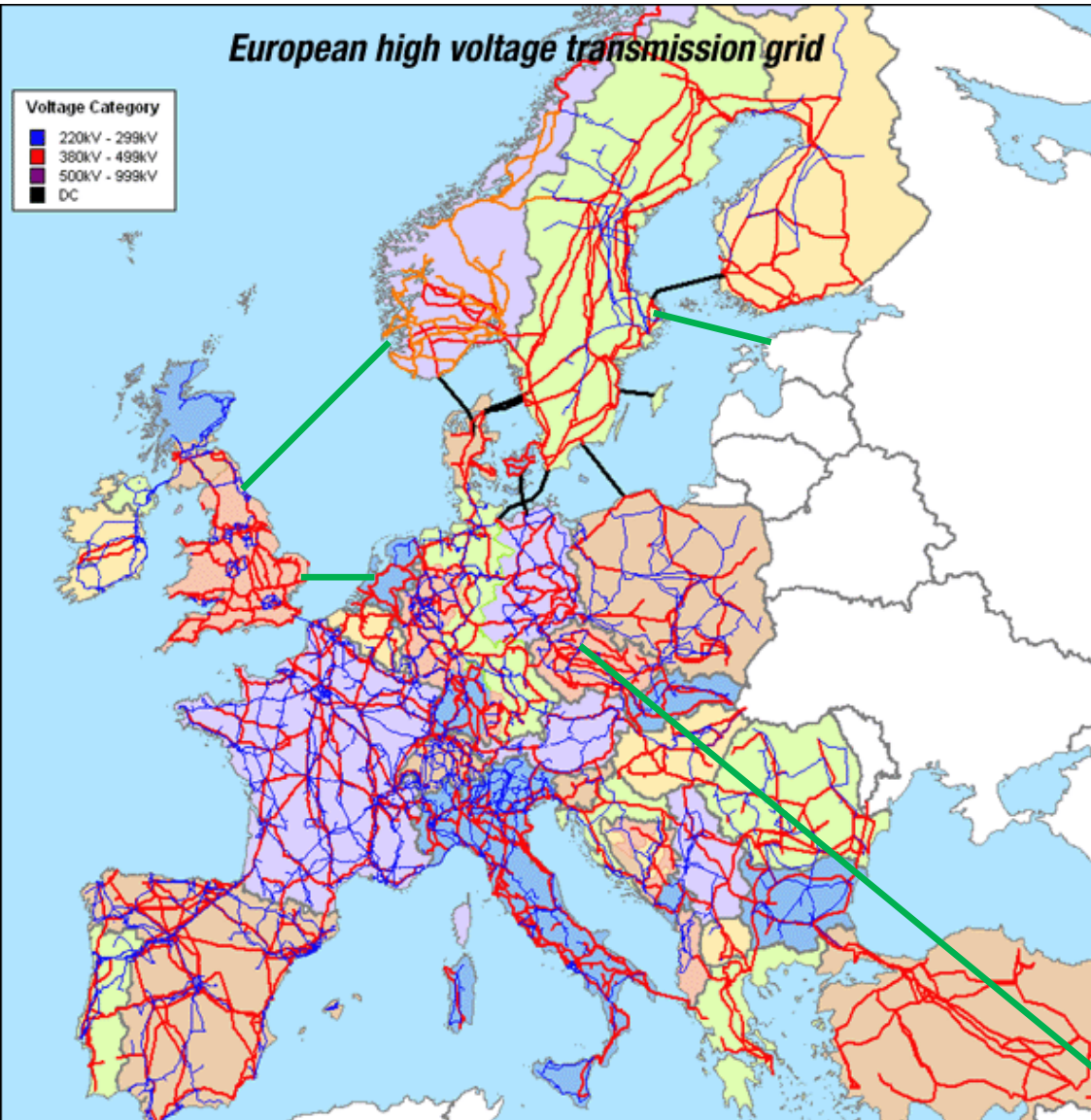
Who controls the power and how we can ensure energy security?

# Why use smart grids?

- They provide the opportunity for more reliable transmission of energy and reduced operational energy overheads through intelligent load balancing, and internationally shared resources.
- Historically, spikes or surges in energy consumption were mitigated by having an auxiliary supply available, to provide surplus overhead energy to account for these events.
- Traditional methods are highly inefficient as the surplus energy is wasted.
- More recently fast response gas or hydro turbines have been used to compensate for predictable short duration high demand energy spikes.

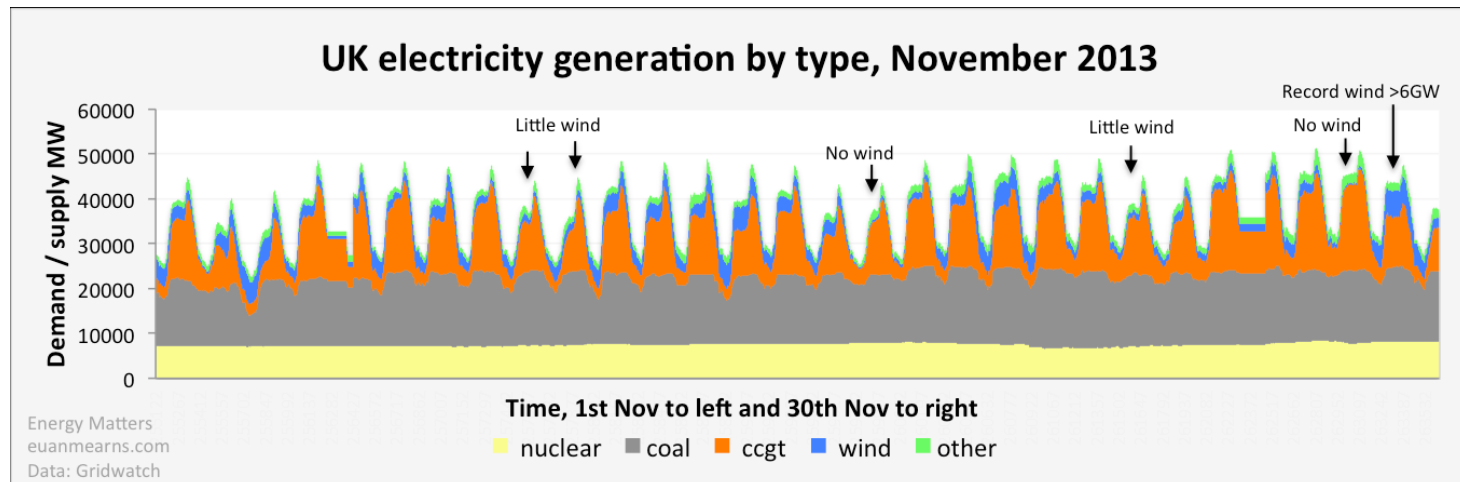


# Energy distribution



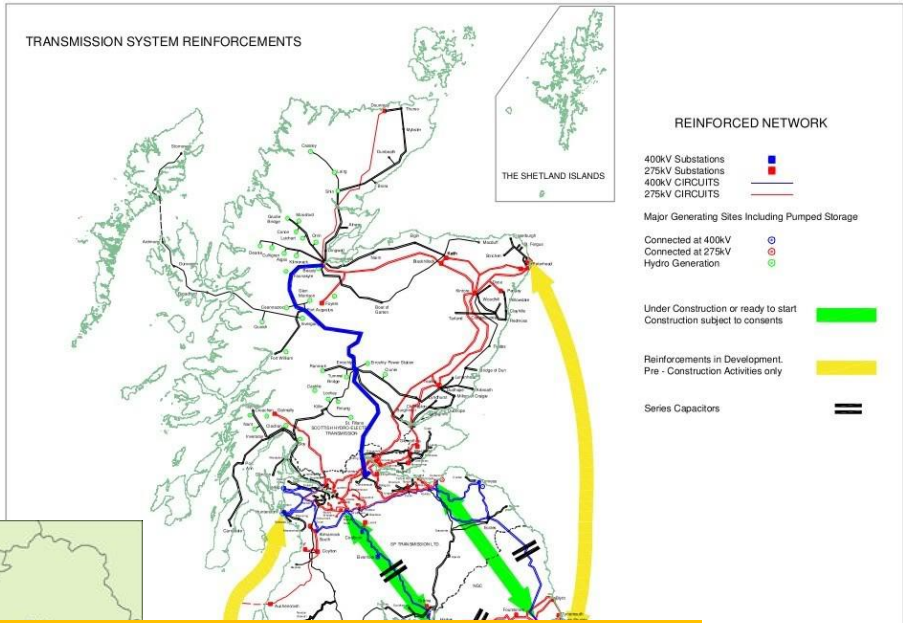
# Smart Grids

- With increased use of renewable energy generation, supply is much harder to predict due to changes in the weather etc for solar and wind generation.
- Smart Grids therefore have a key role to play in our energy future.
- This poses several significant challenges to Cyber Security.

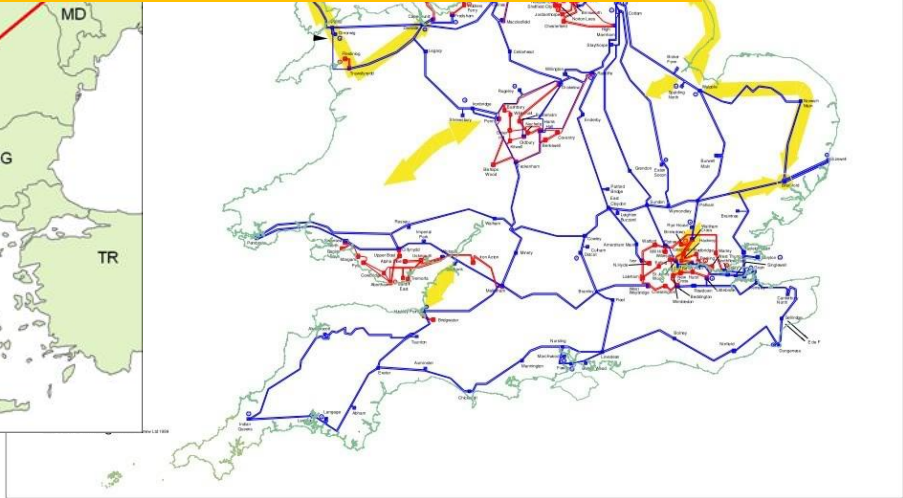
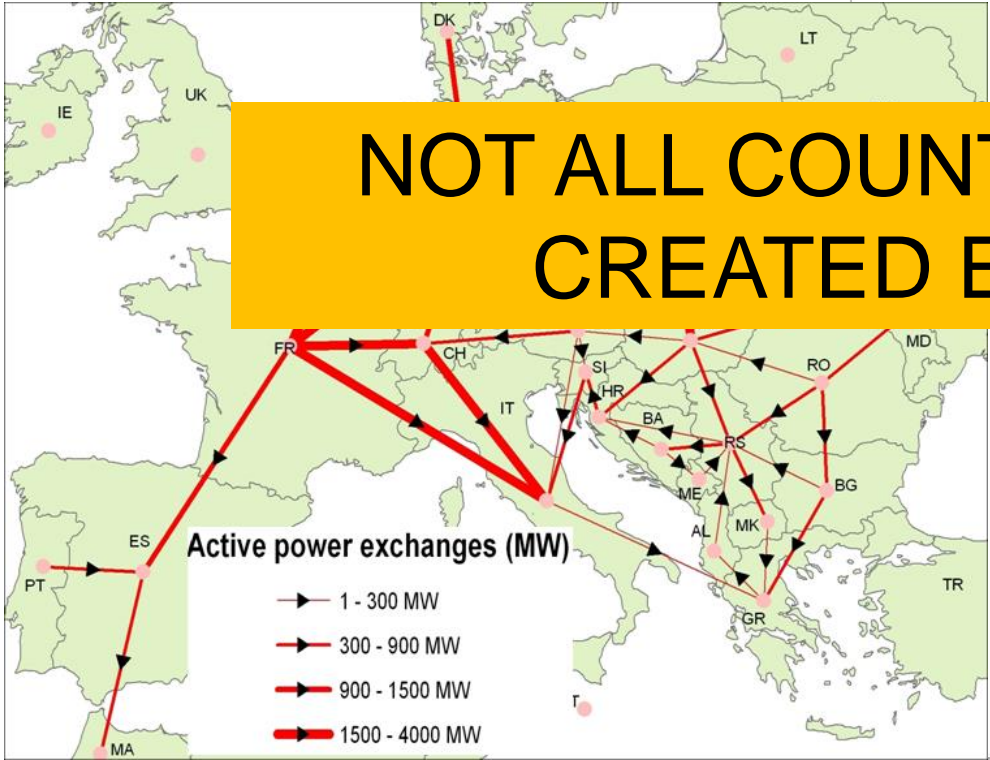




# A problem...

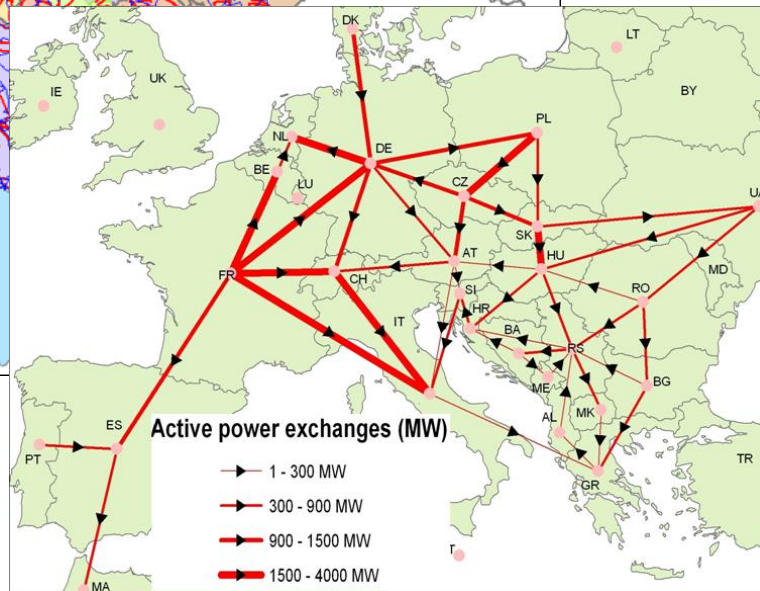
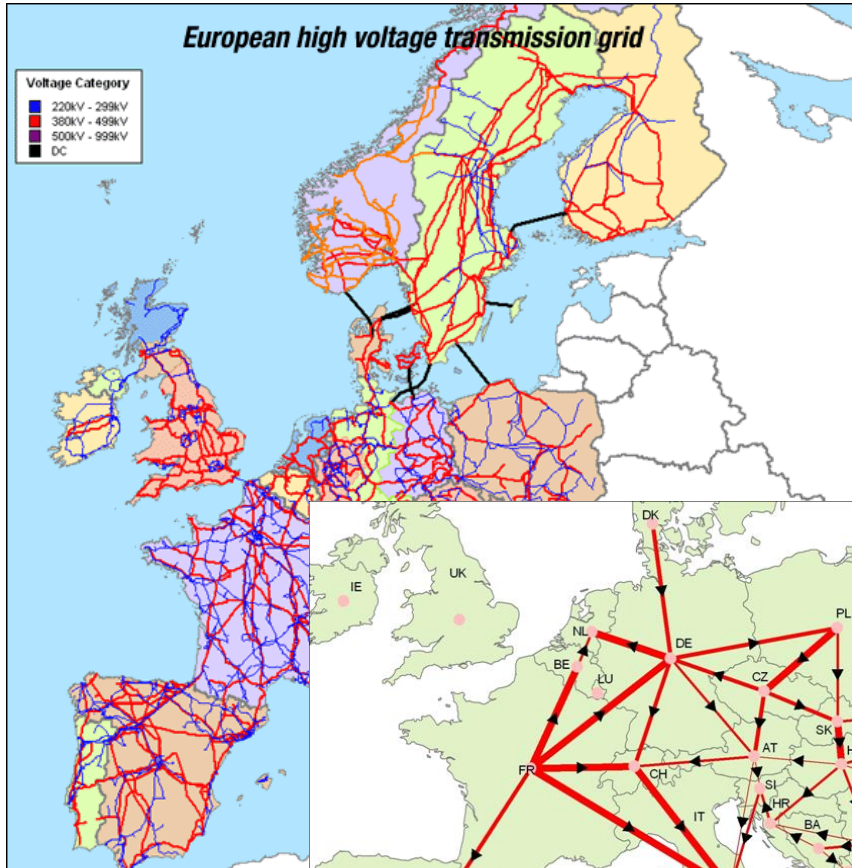
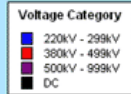


NOT ALL COUNTRIES ARE CREATED EQUAL



# Who is responsible?

European high voltage transmission grid



If any national grid fails due to a cyber security attack then the entire gross domestic product (GDP) of the country and its neighbours are at risk.



# Some difficult questions

- How do we protect our domestic energy grids?
- How do our decisions impact those of our neighbours?
- What is the risk of failure?





# A Robust Cyber Security Policy

- Smart grids result in hard and soft targets
- This requires a well defined and robust cyber security policy
- An understanding of the risk
- Effective communication at all levels





# Summary

What you should have learnt!

# Key Points

- No such thing as ‘secure’
- Learn from other parts of the enterprise
- Cyber Security and Information Assurance are in a period of flux
- Risk is both Danger and Opportunity
- Communication is what the listener perceives
- Smart Grids provide a great opportunity
- Smart grids also have the potential for catastrophic failure
- Ask difficult questions



The  
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To  
Discover  
And  
Understand.



# Questions?

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